



Company Profile

2021



SEMCO

Sahand Export Management Co.

With SEMCO Make Your Value Global



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INTRODUCTION

of the company

Company Background

Sahand Export Management Company SEMCO (LLC) started its activities in 2018 with the support of TESC foreign offices in Iran. During 2 years of close cooperation with capable Iranian companies and creating successful records in providing export services, SEMCO began to develop its activities in the international arena. SEMCO is currently the official Export agent of IRAN Nano-technology Innovation Council (INIC) and the National Machines Development Program of the Vice- Presidency for Science and Technology of IRAN.

For Int. buyers, the advantage of cooperating with SEMCO is receiving comprehensive solutions (a to z), from supplying raw materials and hi-tech machines to launching production lines with competitive prices and world quality from selected clients.

Mission

The mission that has moved us is to globalize the value of clients on a global scale. We believe that hi-tech businesses and technological products will always find their way into the global arena.

Vision

SEMCO strives to inter global chain value by suppling of world-class quality and high-tech products with its network.

We are always striving to improve the level of services provided to our customers around the world.

We are committed to meeting the needs of our customers with the utmost effort.

Today we offer a wide range of world-class products, hi-tech machines and whole production lines.

We are committed to continuously improving the services we provide.

SEMCO's specialized team is constantly striving to complete the product portfolio to become a leading company in the global arena.



Best Wishes,

Jalil Azad

CEO Message

ceo@semcotrade.com

SERVICES :

EXPORT Mentoring (for clients)

Given our international record and activities, we believe that becoming a successful export oriented company requires continuous effort and endless perseverance. SEMCO helps interested companies find the most suitable route for sustainable exports and have a unique export program. The audience of this program is companies with hi-tech product whose products have a competitive advantage in the global arena. Export mentoring for interested companies will be carried out in 3 stages and will last for 1 year.

I. Due diligence:

SEMCO helps companies to gain an accurate understanding of the capabilities, shortcomings and resources required for entering the international arena in the first stage of becoming exporters.

II. Export Plan:

SEMCO helps businesses think globally, develop an export marketing plan, identify an export target country, and write a 4p strategy to enter the target market.

III. Doing Export:

SEMCO helps companies achieve the goals set in the previous stage, enter foreign markets and identify potential Int. buyers and enter sales negotiations with them.

EXPORT

Export of hi-tech Machines and Nano products is SEMCO priority. The Company provides whole export services for recommended portfolio: SEMCO offers a wide range of export services according to the needs of its Int. buyers and partners. We have a responsibility to provide our partners with a complete marketing, sales and after-sales service chain:

I. Negotiation

II. Preparing samples

III. Contract

IV. Freight

V. Installation (if needed)

VI. After sales services (if needed)

Being a leader in the global market requires continuous evaluation of the portfolio of products offered to Int. buyers. This evaluation must be continuous and dynamic. SEMCO, in effective and close communication with customers, receives quality and performance feedback from them and transmits it to the manufacturers.

IMPORT

SEMCO is always trying to provide its clients from all over the world with the raw materials and equipment they need through the reliable sources. SEMCO services include the entire supply chain, from finding reliable sources to delivering goods:

I. Sourcing

II. Negotiation

III. Preparing samples

IV. Make quotes

V. Contract

VI. Freight

VII. Customs Clearance

VIII. Delivery

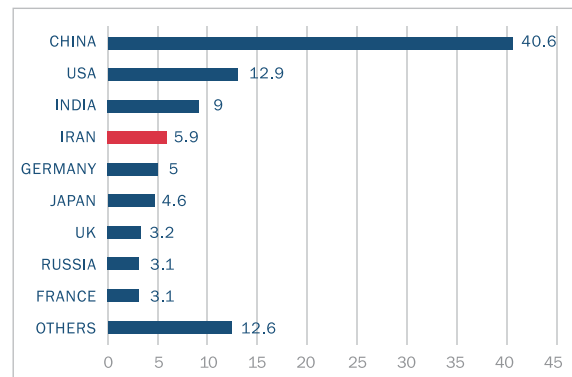
INDUSTRY FOCUS

Hi-Tech Products

Iran is one of the leading countries in the development of nanotechnology worldwide. The chart below shows the production of nanoscience in 2020. Iran has gained 5.6% of the world's scientific output after India and is ranked higher than the world's respectable countries. This knowledge in Iran has led to the production of various industrial products using nanotechnology. SEMCO, as an approved agent of INIC is in charge of developing the export of selected Nano-made products provided in Iran.

SEMCO has created a portfolio of selected Nano products with technical evaluation and production capacity of Iran's industrial units. The main selected products are in the following three areas:

- I. Civil & Contraction
- II. Polymer
- III. Paint and resin



H-INDEX OF NANOTECHNOLOGY PUBLICATIONS
– statnano.com 2020

MACHINERY EQUIPMENT

SEMCO has selected the best manufacturers of machines and industrial production lines from more than 400 machine-building companies, and as the official agent of the National Machine-Building Development Program of Iran, has taken on the task of exporting these machines. Selected machines and production lines are competitive in price and quality:

- I. Packaging
- II. Food industry
- III. Manufacturing
- IV. Textile
- V. Polymer and plastic
- VI. Health and medicine

SEMCO guarantees the price and performance of the devices for Int. buyers and provides consulting services (Pre-design) who want to set up a production line for their factories.

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